

Global Bank Decision Makers

|TARGET:

Global Bank Executives

| MARKET:

| METHODOLOGY:

EU (Italy, Turkey, France, Spain, Germany) and US 30-Minute Telephone/ Web IDIs

SPECS:

- Target companies: large issuer banks
- Target audience: People familiar with eCommerce, specifically card not present transactions
- Likely titles: SVP/VP/Director of loss prevention or SVP/VP/Director of Payment Cards or manager level

SAMPLE PROFILES:

- Head of Channel & Business Performance at Westpac Institutional Bank
- Group Associate Vice President at DCB Bank
- Heald of Global Partnerships at Longevity Card
- Integration Director at Bank of America
- Corporate Payment Advisor at TD Bank